Food Origins

“Provide actionable precision data to significantly improve productivity for handpicked crops.”

Nathan Dorn, CEO
NO WATER
Valley Farms 2014
= No Jobs

Urgente!
Se necesitan procesadores para una compañía de fruta
Llames al:
360-671-

Berry Processors
360-671-1977
Call TODAY... We’re Hiring NOW!

Contact:
Families Protecting the Valley.com

Urgent!

Nathan Dorn
Labor is a huge component of farm cost; by some estimates, the US is seeing labor shortages of 10-30%.
New Age

Percentage of working hours

- Sorting, Packing: 27%
- Harvesting: 23%
- Cultivation management: 28%
- Pest control: 4%
- Fertilization: 3%
- Planting: 4%
- Seedling: 10%
- Labor management: 1%

Nathan.dorn@food-origins.com
Net Migration to the U.S. From Mexico
Below Zero After the Great Recession

**RECESSION**
JUNE 2007 to JUNE 2009

1995-2000
2,270,000 net Mexican immigrants to U.S.

2005-2010
-2,000 net immigrants

2009-2014
-140,000 net immigrants


PEW RESEARCH CENTER

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Net Migration From Mexico Below Zero After the Great Recession

**In thousands**

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<tbody>
<tr>
<td><strong>U.S. to Mexico</strong></td>
<td>2,940</td>
<td>1,390</td>
<td>1,000</td>
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<tr>
<td><strong>Mexico to U.S.</strong></td>
<td>670</td>
<td>1,370</td>
<td>870</td>
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Note: Estimates are for February 1995 through February 2000, June 2005 through June 2010, and August 2009 through August 2014. Migration from the U.S. to Mexico includes persons born in Mexico, the U.S., and elsewhere; Mexico to U.S. includes Mexican-born persons only.


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In 1965, 73 percent of the calories consumed in Japan were being produced there, compared with only 39 percent by 2010. During that same period, the area of land being cultivated had shrunk from 15 million to 11 million acres. The average age of a Japanese farmer climbed from 59 to 66 between 1995 and 2011. And the sudden displacement of 110,000 Fukushima residents effectively retired many other growers several years before they were ready.
AG TECH VENTURE CAPITAL

Ag & Food investment slows from record highs

Global Agriculture & Food Venture Capital Investment

$ Millions, Deal Volume
Robotics Venture Capital

Rapidly growing interest in Robotics start-ups

Global Venture Capital Investment in Robotics Start-ups

$ Millions, Deal Volume

Powered by Data From i3
YOUR TAKE AWAY

Technology

Your Capabilities

End Of The Line
Juan

256 Crates in 10 hours
Improved Operational Workforce Management

Personalized Profiles

Live Comparative Analytics

Historical Employee Performance

Hourly Harvester Data
Food Origins

THANK YOU

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